

## PRICE LIST COVER PAGE

### GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!<sup>TM</sup>, a menu-driven database system. The INTERNET address for GSA Advantage!<sup>TM</sup>, is: <http://www.fss.gsa.gov>.

“FSS 874 - MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)”

SIN No. 874-9: Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

Federal Supply Codes 6910 and 6930

Contract No. GS-02F-1429H  
Contract Period: 27 July 2008 – 25 July 2013

**FAAC Incorporated**  
**dba IES Interactive Training**  
1229 Oak Valley Drive  
Ann Arbor, MI 48108  
Phone: (734) 761-5836  
FAX: (734) 761-5368

[www.faac.com](http://www.faac.com)

[www.ies-usa.com](http://www.ies-usa.com)

Contract Administration Source: Same as above

Business Size: Small

### CUSTOMER INFORMATION:

- 1a. Special Item Numbers: SIN No. 874-9: Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices
- 1b. Lowest priced model: FAAC-TT-1000-1 (Page 3) and IES-MILO-CLASSROOM-SA (Page 5).
2. Maximum Order: \$1,000,000
3. Minimum Order: \$100
4. Geographic coverage (delivery area): Worldwide
5. Points of production: Ann Arbor, Washtenaw County, Michigan
6. Discount from list prices or statement of net price: Pages 4 and 5
7. Quantity discounts: Pages 4 and 5
8. Prompt payment terms: ½% 15, Net 30

9. Government purchase card(s) accepted: At or below micro-purchase threshold
10. Foreign items: NONE
- 11a. Time of delivery: Varies by product; contact manufacturer
- 11b. Expedited Delivery: All system orders on pages 3, 4 and 5 are available for expedited delivery. Contact manufacturer for details.
- 11c. Overnight and 2-day delivery are NOT available.
- 11d. Urgent Requirements: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing). If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
  
12. FOB point(s): CONUS destinations included. Contact manufacturer for non-CONUS destination pricing.
13. Ordering address:                   FAAC Incorporated or IES Interactive Training  
  1229 Oak Valley Drive  
  Ann Arbor, MI 48108  
  (734) 761-5836
  
14. Payment Address: same as above
15. Warranty provision: See Pages 4 and 5 of price list. Extended Warranty available at time of purchase. See price list items FAAC-BASIC, FAAC-FULL, FAAC-T&M and IES WTY-BRONZE and IES WTY-PLATINUM.
16. Export packing charges, if applicable: Separately priced based on system ordered. Contact manufacturer for non-CONUS destination pricing.
17. Terms and conditions of Government purchase card acceptance: NONE
18. Terms and conditions of rental, maintenance, and repair (if applicable): Non-warranted maintenance and repairs available on time and materials basis.
19. Terms and conditions of installation: Installation and environmental conditions requirements available in product literature.
20. Terms and conditions of repair parts: FAAC/IES will provide quotation upon customer request.
- 20a. Terms and conditions for any other services: Additional services available on time and materials basis.
21. List of service and distribution points:       FAAC Incorporated or IES Interactive Training  
  1229 Oak Valley Drive  
  Ann Arbor, MI 48108  
  (734) 761-5836
  
22. List of participating dealers: NONE
23. Preventive maintenance: Preventative maintenance schedule provided with products.
24. Year 2000 (Y2K) compliant: YES
25. Environmental attributes, e.g., recycled content... N/A
26. DUNS No. 17-520-4163 TIN No. 38-2690218
27. Notification regarding Registration in CCR: Registration is complete

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
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GS-02F-1429H**

**FAAC PRODUCTS:**

	<b>New GSA</b>	<b>Description</b>	<b>GSA Price</b>
<b>SIN</b>	<b>Part Number</b>		
874-9	FAAC-AP-2000-3	Airport Driving Simulator with three high resolution rear projection displays, enclosed generic cab, straight truck and utility vehicle dynamics models, 12 square miles of generic AOA airport property with 7 concourses	\$ 245,000.00
874-9	FAAC-AP-2000-3-DB	Airport Driving Simulator with three high resolution rear projection displays, enclosed generic cab, straight truck and utility vehicle dynamics models, up to 12 square miles of customer specific AOA airport property with up to 7 concourses (assuming AUTOCAD or equivalent computer file of airport site)	\$ 615,000.00
874-9	FAAC-AU-2000-3	Automobile Driving Simulator with three high resolution rear projection displays, enclosed sedan cab (Crown Victoria or similar), rear wheel and front wheel drive automobile dynamics models	\$ 220,000.00
874-9	FAAC-ER-2000-3	Emergency Response Driving Simulator with three high resolution rear projection displays, emulated enclosed vehicle cab, generic emergency response vehicle dynamics model	\$ 225,000.00
874-9	FAAC-MB-2000-3	Bus Driving Simulator with three high resolution displays, generic enclosed bus cab, generic bus dynamics model. Three rear projection displays for forward view.	\$ 235,000.00
874-9	FAAC-DE-1000-3	Basic Driver Education Driving Simulator with three high resolution flat panel displays, open air cab with replicated vehicle dash with physical instrumentation and controls. Simulated vehicle models include rear-wheel drive sedan, front-wheel drive sedan, and four-wheel drive SUV.	\$ 94,500.00
874-9	FAAC-PS-1000-3	Basic Public Safety Driving Simulator with three high resolution large flat panel displays. Open air cab with replicated vehicle dash with physical instrumentation and controls. Crown Victoria high-performance vehicle dynamics, as well as front-wheel drive, four-wheel drive SUV, fire truck and ambulance models for cross training. (Emergency vehicle package includes radio, siren/light controls, console, MDT software, and basic instructor driving station for interaction and debrief.)	\$ 100,000.00
874-9	FAAC-TT-1000-1	Truck Driving Simulator with one high resolution flat panel display, open air generic truck cab, automatic transmission, with straight and articulated truck vehicle dynamics,.	\$ 85,000.00
874-9	FAAC-TT-1000-3	Truck Driving Simulator with three high resolution flat panel displays, open air generic truck cab, automatic transmission, with straight and articulated truck vehicle dynamics,.	\$ 117,500.00
874-9	FAAC-TT-2000-3	Truck Driving Simulator with three large screen projection displays (Additional displays can be added to increase the field of view, including rear mounted flat displays for functional parallax mirrors). Enclosed generic cab, automatic transmission, tractor-trailer and straight truck dynamics models	\$ 220,000.00
874-9	FAAC-STB	Scenario Toolbox authoring tool for scenario development and virtual world alteration. Includes computer, dedicated STB training, & existing model library.	\$ 14,500.00
874-9	FAAC-CAB MOD	Each module permits a different configuration for simulator cab via a separate panel or additional control box. Available modules include: Manual transmission, automatic transmission, ARFF module available, and interchangeable dash suites to emulate difference vehicles (may require multiple CAB MODs based upon number of panels or complexity of dash).	\$ 5,000.00
874-9	FAAC-CHANNADD	Additional flat display channel. Upgrade to add one flat panel display channel to a compatible simulator. Includes mounting, stand (if applicable), graphics computer, and rendering software.	\$ 15,000.00

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**FAAC PRODUCTS (Cont'd):**

	<b>New GSA</b>	<b>Description</b>	<b>GSA Price</b>
<b>SIN</b>	<b>Part Number</b>		
874-9	FAAC-DYNMOD	Additional customer-specific vehicle model. Includes vehicle dynamics and visual modeling. Customer provides appropriate truck/automobile data.	\$ 35,000.00
874-9	FAAC-MOTION-6DOF	Six degree of freedom motion system added to any DTS simulator	\$ 80,000.00
874-9	FAAC-MOTION-3DOF	Three degree-of-freedom (heave, pitch, roll) motion seat, compatible with any DTS cab.	\$ 40,000.00
874-9	FAAC-TRLR-38RV	Military Grade Basic 38' RV trailer to house single simulator with classroom space (classroom equipment not included). Hauled by F-350 6.4L/4.10AR or equivalent (not included) with king pin attachment. 3000lbs load capacity. 15Kw generator. Shore power via 240V single phase or optional 208V three phase. 30,000 BTU A/C.	\$ 92,500.00
874-9	FAAC-VDUADD	Additional large screen projection display. Upgrade to add one high resolution rear projection display to an existing simulator. Includes structure, projector, graphics computer, and rendering software.	\$ 20,000.00
874-9		<b>SUPPORT OPTIONS:</b>	
874-9	FAAC-BASIC	Warranty service providing up to two on-site visits, remainder at time and material rate below. CONUS locations. Plan details available from supplier. Plan provides unlimited phone support at no charge.	3% of product price (min. of \$5K/yr). International 8% (min. \$8K/yr) + \$3K mobile premium
874-9	FAAC-FULL	Warranty service providing unlimited on-site service visits. Includes preventative maintenance service. CONUS locations. Plan details available from supplier. Plan provides unlimited phone support at no charge.	5% of product price (min. of \$10K/yr). International 10% (min. \$13K/yr) + \$3K mobile premium
874-9	FAAC-T&M	Warranty service at \$1,000/day labor plus material & expenses.	

**QUANTITY DISCOUNTS:**

Based on orders for multiple systems of the same part number ordered with a single purchase order.

3-5 Systems	2% discount per system
6-10 Systems	3% discount per system
11-20 systems	5% discount per system
21-30 systems	7% discount per system

**Terms:**

- Payment terms are Net 30 upon acceptance of system.
- Invoice terms: ½% 15, Net 30
- Delivery is 120 days A.R.O.
- F.O.B. Destination within the 48 contiguous states.
- One year Basic warranty included on hardware and software. Plan details available from supplier.
- No Dealers or Resellers are authorized

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**IES PRODUCTS:**

GSA		Description	GSA Price
SIN	Part Number		
874-9	IES-MILO-RNG-P	IES MILO Range PRO HD Use-of-Force Judgmental Training simulator. Interactive portable high-definition (HD) firearms, use-of-force and classroom judgmental training simulator. Comes ready to train out of the box with over 350 pre-loaded interactive force-options scenarios and skill-builder exercises. Users can build and create their own interactive courses, lessons and scenarios locally. Includes initial training.	\$ 37,800.00
874-9	IES-MILO-RNG-C	IES MILO Range CLASSIC Laptop Use-of-Force Judgmental Training Simulator. Portable laptop firearms and judgmental use-of-force training simulator. Ready to train out of the box. Turn any room into an interactive simulation training center in under 30 minutes. Projector package not included. Excludes training - purchase of one day training module required.	\$ 8,995.00
874-9	IES-FDU-SA	IES Firearms Diagnostic Unit (FDU). Stand alone system used for evaluation of key firearms training objectives with a single mobile system using laser or live-fire. Records and tracks: Fall of Shot Feedback, Trigger Pressure Analysis, Proper Shooter Posture and Stance Assessment, and Sight Alignment/Sight Picture Analysis with IES's exclusive heads-up display video system.	\$ 13,945.50
874-9	IES-RECOIL-HANDGUN	IES Air Recoil Kit for Handgun. This is a drop-in kit and requires no weapon modifications. Specify desired model at time of order.	\$ 2,100.00
874-9	IES-RECOIL-RIFLE	IES Air Recoil Kit for Rifle. This is a drop-in kit and requires no weapon modifications. Specify desired model at time of order.	\$ 2,100.00
874-9	IES-TRNG-MOD-1	IES One-Day Product Training Class. The IES 1-Day on-site (CONUS) training class is offered in conjunction with the above MILO Range Classic (IES-MILO-RNG-C). Note that this item may not be purchased as a stand-alone training service on the GSA Schedule and may only be ordered by a customer who has purchased an IES-MILO-RNG-C system.	\$ 2,700.00
874-9	IES-PROJ-STD-PKG	Standard projector with standard format projection screen.	\$ 2,351.25
874-9	IES-WTY-BRONZE	IES Bronze Warranty. Provides a one-year warranty extension coverage on the MILO Range PRO System. Plan details available from supplier.	5% of System Cost
874-9	IES-WTY-Platinum	IES Platinum Warranty with Technology Insurance. Provides an additional two years of warranted coverage with a Hardware/Software upgrade to the latest IES CPU at the end of the third year of warranted coverage.	35% of System Cost

**QUANTITY DISCOUNTS:**

Based on orders for multiple systems of the same part number ordered with a single purchase order.

3-5 Systems	2% discount per system
6-10 Systems	3% discount per system
11-20 systems	5% discount per system
21-30 systems	7% discount per system

**Terms:**

- Payment terms are Net 30 upon acceptance of system.
- Invoice terms: ½% 15, Net 30
- Delivery is 45 days A.R.O.
- F.O.B. Destination within the 48 contiguous states.
- One year manufacturer warranty included on hardware and software. Plan details available from supplier.
- No Dealers or Resellers are authorized